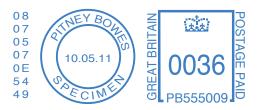
## Pitney Bowes ink jet cartridge yield

The latest Pitney Bowes franking machines utilise ink jet technology and there are various factors that affect the ink yield. The data provided is based on a predetermined average number of impressions being printed per day, measured at an ambient temperature of 20 degrees Celsius without the use of slogan/text entry. Pitney Bowes recommends that the machine be continually connected to mains power. The yield is calculated using the Town Die and Frank as per the example below. A greater number of impressions may be achieved if more letters per day are processed.



Product Group	Average letters per day	Average number of impressions per cartridge
DM50/DM55	20	1,280
DM100i/DM125i/DM175i/DM150i/DM200i series	50	5,015
DM160i/220i	50	5,015
DM300c/DM400c/DM450c/DM475c	80	11,760
DM400-DM1000	1000	80,900

## Connect+ 1000 to 3500

Cartridge type	Average letters per day	Average number of impressions per cartridge
Postal blue cartridge	1000	60,900
Spot K black production*	1000	65,800
Spot K black standard*	1000	17,200
Spot C cyan standard*	1000	17,200
Spot Y yellow standard*	1000	17,200
Spot M magenta standard*	1000	17,200

\* - based on a 2" slogan impression



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Delivering more than 90 years of innovation, Pitney Bowes provides software, hardware and services that integrate physical and digital communications channels. Long known for making its customers more productive, Pitney Bowes is increasingly helping other companies grow their business through advanced customer communications management. Pitney Bowes is a \$5.3 billion company with 29,000 employees worldwide. Pitney Bowes: Every connection is a new opportunity<sup>TM</sup>, www.pb.com